



## Debrief After the Interview

**Grab a blank sheet of paper from the notebook you brought to the interview and write down the answers to ALL of these questions BEFORE you head home from the interview!**

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1. **How did it go?** Great!! Pretty Good. Average. Poor. Really Bad!! (circle one) **What makes you say that?**
2. **Did you hit all 5 beats?** Yes No (circle one) **Did they go as you planned them to?**
3. **Write down every question you were asked during the interview on the back of this page.**
4. **THEN, after you've written the question, write down your answers to those questions.**
5. **Where there any questions where you weren't sure of your answers?** Put a star by those questions.
6. **Were there any questions you couldn't answer at all?** Circle the star by those questions.
7. **What were your impressions of the company?**
8. **What were your impressions of the people you interviewed with?**
9. **Could you see yourself working there?** Yes No (circle one) **Why? What specifically did you like about them?**
10. **What didn't you like about them?**
11. **Are any of those things you just listed "Deal Breakers"?** Yes No
12. **How does this company compare to your current company or current prospects?**
13. **If you were to get the offer, do you have the necessary skills to do the job?** Yes No
14. **If you do not have the skills, what would you need to get up to speed so that you could do the job?**
15. **How long were you there?**
16. **Who did you meet with?** List everyone by name and title.
17. **Did you get business cards from everyone you interviewed with?** Yes No
18. **Were there any tests?** Yes No **How did you do or how do you think you did and/or when will you find out?**
19. **Did you talk about money?** Yes No **If yes, did you give them a number?** Yes No **If yes, what number?**
20. **Would you truly accept an offer at that number?** Yes No **If no, what number would make you say yes?**
21. **Have your expectations changed at all now that you have been there?** If so, how have they changed?
22. **Did you ask them if it looked like you would be a fit for the position?** Yes No **If yes, what did they say?**
23. **What are the next steps, meaning when will the next conversation take place, and who should make contact?**